

I₂L's Annual Newsletter

December 2003

Its official! – I₂L is a high growth company

Following our strong performance in 2001/02, and with expert assistance from Ram Morjaria of Cardiff's Business in Focus, the Welsh Development Agency has named I₂L a Welsh 'High Growth Company' and has included our business plan in its High Growth Programme.

★STOP PRESS★ - we have just been informed that I₂L has qualified for this year's **Wales Fast Growth Fifty**, a network of the fifty fastest growing indigenous firms in Wales.



❄ Festive greetings from the MD ❄

Merry Christmas and a Happy New Year!

I₂L wishes all its sponsors a happy holiday season and a prosperous 2004. The company has shown a 4th successive year of strong growth – we never lose sight of the fact that this is due to your continued support.

I₂L has launched a number of new services during 2003:- Ecotoxicology (GLP), Resistance Monitoring, and Regulatory Advice. These new services have all made a strong start and we hope to see rapid growth in all these areas, as well as in our core service of efficacy data collection.



As you will know by now, I₂L never rests on its laurels. New services planned for 2004 will include herbicide testing and storage stability studies. Our new Technical Director, Graham Small, will be instrumental in getting these new areas up and running. For more news on these and other new developments in 2004, please keep an eye on our website:- www.insect-investigations.com

Finally, I would like to thank you all for your support over the last 12 months and hope that you will find the enclosed calendar useful in planning your busy schedules in the coming year.

Peter McEwen, Managing Director

New Technical Director – a profile

I₂L has recently appointed Dr Graham Small to be its new Technical Director. Graham has over 14 years experience in pesticide resistance diagnosis, characterisation, monitoring and management and has published extensively in the field. In addition to his research on arthropod pests of agricultural, medical and veterinary importance, he has for the last 5 years been Commercial Manager of the Pest Management & Ecotoxicology Centre in Cardiff University. Graham will help I₂L extend its service portfolio and will assist the MD in all aspects of marketing. He will begin work with I₂L at the beginning of May 2004.

I₂L Regulatory in collaboration with Barkwith Associates

I₂L offers a new Regulatory Support facility. The aim of this facility is to assist our clients with the registration requirements for both the Biocide Directive 98/8 and Directive 91/414 (concerning the placement of plant protection products on the market). Services offered by I₂L Regulatory include:

• A consultancy service providing advice and assistance on current regulatory requirements

- Preparation of testing programmes in consultation with appropriate regulatory authorities
- Preparation of Biological Assessment Dossiers (BAD) and efficacy overviews
- Assistance in maintaining and expanding existing efficacy dossier portfolios

For further information or to discuss your regulatory needs, please contact **Catherine Whaley**, catherine@insect-investigations.com

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**..Rapid
Responsive
Reliable**

**Insect Investigations Ltd,
Capital Business Park,
Wentloog, Cardiff CF3 2PX
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Cardiff Resistance Monitoring Service

April 2003 saw the launch of a new one-stop resistance monitoring service. The Cardiff Resistance Monitoring Service (CARMS), brings together the complementary expertise at Cardiff University and I₂L. CARMS provides pest control companies with a comprehensive, high quality pesticide resistance diagnosis and monitoring service at a competitive price. Specialist facilities are available for:

- Pesticide susceptibility assays
- Resistance diagnosis by biochemical and molecular assays
- Biochemical and molecular characterisation of pesticide resistance mechanisms
- Pesticide metabolism studies

For further details on this service, please contact
Andy McKemey, andy@insect-investigations.com



New GLP wing

The I₂L GLP (Good Laboratory Practice) facility offers testing on a wide range of other species. Please contact us for a full list of our capabilities. The unit operates in accordance with the OECD principles of Good Laboratory Practice and specialises in terrestrial ecotoxicology. I₂L is able to offer laboratory and extended laboratory studies. The unit specialises in the testing of the predatory mite *Typhlodromus pyri*, the hymenopteran parasitoid *Aphidius rhopalosiphii* and the lacewing *Chrysoperla carnea*. In addition,



For further information on our GLP unit, please contact Peter M'Ewen, peter@insect-investigations.com

I₂L welcomes new directors

I₂L has recently welcomed three new people on to its Board of Directors. Ram Morjaria, of Cardiff's Business in Focus, brings with him a wealth of business experience. Ram has been advising I₂L through Business in Focus for a number of years.

Two members of the I₂L team, Catherine Whaley and Lara Senior, have been promoted to the Board. This is in recognition of their huge contribution to building the company over a sustained period of time.

New services planned for 2004

- Herbicide efficacy and resistance testing.
- Fungicide efficacy and resistance testing.
- Pesticide storage stability testing.

Further information on the services mentioned in this newsletter, and on all our other services, can be obtained from our website: www.insect-investigations.com

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Introducing new members of the I₂L team

There have been two new appointments in 2003. A new Study Director, **Sarah Phillips**, has joined us from Cardiff University. Sarah's expertise is in agricultural invertebrate ecology. Her most recent studies investigated the effect of prey biodiversity on the biological control of aphids by spiders. Sarah is working principally in the GLP unit at I₂L but will also be involved in a range of other studies.



Kerry Hutcheson (BSc Hons) joined us from Horticulture Research International. Kerry is employed as a Trials Manager. Her area of expertise is in glass-house trials and she has already proved herself to be a key member of the I₂L team.



• I₂L awarded investment funding •

I₂L has successfully obtained grant funding provided by the National Assembly for Wales and administered by the Welsh Development Agency. The award of an Assembly Investment Grant recognises I₂L's business success over the last few years. The funding will be used to create new white room and office space, and to create new employment opportunities within I₂L.